

# OUR JOURNEY FROM 1994 - 2022

Established in 1994, Pharmaniaga has evolved to become one of Malaysia's largest listed integrated pharmaceutical groups. Our participation in the sector spans across the pharmaceutical value chain from research and development to the production of generic drugs, over-the-counter medicines, logistics and distribution, sales and marketing.

**Southern Task (M) Sdn Bhd** changed named **Remedi Pharmaceuticals**.

The Government had granted **United Engineers Malaysia (UEM)** as the Concession Company with the right to take over from **Makmal Ubat dan Stor ("MUS")** all manufacturing, purchasing, storage and distribution activities carried out by MUS to Public Sector Customers.

The concession to privatise the **Makmal Ubat dan Stor (MUS)** started operations on 1 December 1994 with a paid-up capital of RM 20 million.

**Remedi Pharmaceuticals** took over from MUS. Ministry of Health Malaysia on all manufacturing, purchasing, storage and distribution activities which have been carried out by MUS.

There was a Novation Agreement dated 30.8.1994 that all rights, liabilities and obligations of UEM under this CA were assigned and transferred to, and vested in **Southern Task (M) Sdn Bhd** as the Concession Company effective from 30.8.1994. Southern Task was the subsidiary of UEM.

**Remedi Pharmaceuticals** (now known as **Pharmaniaga Logistics Sdn Bhd**) became a subsidiary company of **Pharmaniaga Berhad**, an investment holding company.

**Pharmaniaga** acquired 100% shares in **Raza Manufacturing Berhad, Strand Pharmaceuticals (M) Sdn Bhd** making **Pharmaniaga Group** the first fully integrated healthcare company with principal activities in manufacturing of generic pharmaceuticals, logistics and distribution, sales and marketing, supply of medical products & services and hospital equipping.



**Pharmaniaga Berhad** made its debut on the Second Board of the **Kuala Lumpur Stock Exchange**, (now known as **Bursa Malaysia Securities Berhad - Bursa**).

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**Pharmaniaga** was awarded contracts to set up 10 new hospitals in East Malaysia.

**Pharmaniaga's** subsidiary, **ehealth4all.com Sdn Bhd** (now defunct) was awarded the **MSC Company** status on 15 March 2001.

**Raza Pharmaceuticals (Bangi)** and **Strand Pharmaceuticals (M) Sdn Bhd (Puchong)** was then renamed to **Pharmaniaga Manufacturing Berhad** and **Pharmaniaga LifeScience Sdn Bhd**.

Migration of **Pharmaniaga** from the Second Board to the Main Board of the Bursa with increased paid up capital of **RM100 million from RM50 million** previously via the issuance of bonus shares to shareholders.



Official opening of the new 26000 sq ft warehouse for **Pharmaniaga Logistics in Kota Kinabalu** by YAB Dato Chong Kah Kiat, the Chief Minister of Sabah. The warehouse is the largest pharmaceutical warehouse facility in Sabah.



Official opening of **Bukit Raja Complex** by Health Minister, YB Dato' Chua Jui Meng, featuring the new state-of-the-art wing of **Pharmaniaga Logistics'** warehouse.

Successfully acquired **Safire Pharmaceutical (M) Sdn Bhd** to enhance the Group's manufacturing capacity.

Kicked off the pilot project for the Integrated Hospital Inventory System (IHIS), extending the existing computerised system to cover areas such as the main store, ward supply pharmacy, satellite store and ward unit within government hospitals.



Signed an agreement to purchase 55% equity interest in **PT Millennium Pharmacon International Tbk (MPI)**, a healthcare distribution company in Indonesia.

Completed six hospitals projects – the only in the country to complete six projects on time.

**Pharmaniaga's** flagship community project, **Mesti Ambil Tahu (MAT)** was officially launched by YB Dato' Chua Soi Lek, Minister of Health at Sri Pentas, TV3.

Official opening of **Pharmaniaga Logistics Kuching** branch's new warehouse in Demak Laut Industrial Park. Officialated by Minister of Environment & Public Health Sarawak, the 33,550 sq ft of built-up area reaffirmed our commitment to deliver quality pharmaceuticals and medical products to the people of Sarawak.

Official launch of **Pharmaniaga Integrated Enterprise Resource Solutions (PIERS)** in Bukit Raja HQ. PIERS is the new Enterprise Resource Planning (ERP) system, replacing the former Integrated Logistics Systems (ILS/400) to optimise the Group's administrative duties

The inaugural **Vendor Excellence Award (VEA)** was held to give due recognition to APPL contract vendors that have shown excellent performance in supplying and ensuring quality products and services throughout a one year supply period

Launch of **Skuad Operasi Sihat (SOS)** - mobile clinic facility to complement the MAT campaign, aimed to reach out to the outskirts community promoting healthy lifestyle as well as conducting basic health screening service and counselling

The official launch of **SOS Kota Kinabalu** chapter at branch office in Kota Kinabalu by the Group's Managing Director, Mohamad Abdullah.



**Pharmaniaga** secured a 10 year **concession agreement** with the Health Ministry to supply medical products to Government owned hospitals beginning December 2009 until November 2019.

2010 2011 2012 2013 2014 2016 2017 2018 2019 2020 2021 2022

The Puchong manufacturing facility obtained the **GMP certification** from the Ministry of Health in August 2010. First product license for commercial production was obtained in December 2010.



**Boustead Holdings Berhad** acquired **Pharmaniaga** from UEM Group for RM533mil.  
Pharmaniaga LifeScience's **small volume injectables (SVI)** facility in Puchong commenced commercial production.  
Pharmaniaga's flagship over **the counter (OTC)** product range known as Citrex relaunched



**Idaman Pharma Manufacturing Sdn Bhd** became a member of the Pharmaniaga Group, optimising the Group's manufacturing facilities and production capacities.



Pharmaniaga LifeScience facility was awarded with the **European Union (EU) Good Manufacturing Practice (GMP) Certificate** in 2013 by Infarmed Portugal.

Pharmaniaga opened its first community pharmacy called **RoyalePharma**, a retail outlet chain at Seksyen 7, Shah Alam, Selangor.



Pharmaniaga launched its **KidZania** establishment known as Citrex Vitamin Research Institute at KidZania Kuala Lumpur.



**PT Errita Pharma**, a manufacturing facility in Bandung, Indonesia successfully acquired by Pharmaniaga.

Pharmaniaga owned **RoyalePharma** pharmacy opened its flagship store in Bandar Baru Bangi, Selangor.



**RoyalePharma** pharmacy opened another outlet in Vista Alam, Section 14 Shah Alam, Selangor.



Pharmaniaga acquired **Bio-Collagen Technologies Sdn Bhd**, a manufacturing facility specialised in collagen-based wound care products based in Seri Kembangan, Selangor.

**Kacip Fatimah** extraction method patent granted from the US Patent and Trademark Office.



Pharmaniaga signed a collaboration agreement with **DNDI** and **Pharco** Pharmaceuticals for the supply of generic drugs for Hepatitis C treatment.

Pharmaniaga embarked on a partnership with **Paradigm Industry Sdn Bhd** to produce **Sweet Royale**, a Stevia-based natural sweetener.

**SAP S4/HANA** implemented across all Pharmaniaga's manufacturing sites in Malaysia.



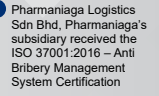
**Pharmaniaga LifeScience Sdn Bhd** became the first facility in the country to install and commission freeze drying technology for the lyophilisation of small volume injectable pharmaceutical products.

**PharmaGREEN** initiatives launched company-wide. Among the sustainability related activities implemented include Eco Garden, Choose to Reuse Campaign and SecondChance Project.

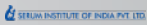
**Robotics Process Automation (RPA)** technology implemented for order processing and invoicing at **Pharmaniaga Logistics Sdn Bhd**.

**Pharmaniaga Logistics Sdn Bhd** received the **Customer Contact Centre ISO 18295-1:2017** certification.

**The Do It Right Campaign** was enhanced and taken to the next phase with **Do It Right Always (DIRA)**.



Installation of our first solar panels at our subsidiary, **Idaman Pharma Manufacturing Sdn Bhd** in Sungai Petani, Kedah



Pharmaniaga signed a MoA with **Serum Institute of India Private Limited (SERUM)** to purchase, market, distribute and sell pneumococcal vaccine in Malaysia.

Implemented **Internet of Things (IoT)** technology on logistics operations to improve real-time temperature monitoring & IoT devices for GPS tracking.

### SINOVAC

Pharmaniaga entered into an agreement with the Malaysian Government in the 1st quarter of 2021 to supply 12mil doses of the **Sinovac COVID** vaccine to be filled and finished at our small volume injectable plant, PLS in Selangor.



Pharmaniaga and **Universiti Malaysia Terengganu** collaborated to commercialise production of **Kelulut** (stingless bee) honey.

The first delivery of **Sinovac COVID19** vaccine to the MOH.

**Pharmaniaga Logistics Sdn Bhd** was officially appointed as the sole distributor of **Baraka Habbatus Sauda** in Malaysia by **Pharco Pharmaceuticals** of Egypt.

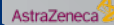
Launched **Amia Madu Kelulut**.

Pharmaniaga exports fill and finish manufactured **Sinovac COVID19** vaccine to Myanmar.

Obtained lot release approval for fill and finish manufactured **Sinovac COVID 19** vaccine. A symbolic handover of the 1st batch vaccine to the MOH was held to commemorate this historic moment.

**Rabirox** launched.

Received conditional approval from the Drug Control Authority for **Ravidasvir**, first New Chemical Entity for **Pharmaniaga** and the world.



Pharmaniaga was entrusted by MOH to manage the logistics & distribution of all **AstraZeneca COVID-19** vaccines via **AstraZeneca**.

Pharmaniaga successfully completed its obligation to supply 12.4 million doses of **Sinovac COVID-19** vaccine to the Federal Government, 4.5 months ahead of schedule.

Pharmaniaga began the supply of an additional 8 million doses of **Sinovac COVID 19** vaccine to the MOH.

Began supplying **Sinovac** vaccine to State Governments and private sector.



Pharmaniaga signed a MoU with the **National Institutes of Biotechnology Malaysia** in the various areas of R&D on vaccines that Malaysia aims to produce.

### SINOVAC

Exported the 2nd batch of **Sinovac COVID-19** vaccine to Myanmar.

**Pharmaniaga LifeScience Sdn Bhd** signs MoU with Thailand's **BioNet** Group for vaccine R&D.

**Pharmaniaga Research Centre Sdn Bhd** signs MoU with **Bio-Innova Co. Ltd.** for bioequivalence solutions as well as pharmaceutical product development innovation.



**Pharmaniaga Manufacturing Berhad** signs MoU with **Prime Medical Store LLC** as the foundation in establishing the framework that will grant **Prime Medical** the exclusive right to register, import, promote, market, sell and distribute **PMB's** pharmaceutical products in UAE.

**Euvax B** launched.

The **PharmaApprentice Programme** was launched as part of **Pharmaniaga's** long-term sustainability effort.

Exported the third batch of **Sinovac COVID-19** vaccine to Myanmar.

**Roxatin** launched.

**Pharmaniaga's** flagship over the counter product range known as **Citrex** relaunched.



Pharmaniaga entered into a Memorandum of Collaboration with **China's Suzhou Ronnsi Pharma Co., Ltd.** to commercialise **Halal ovine** (sheep and goat) anti-coagulant in Malaysia.

**Pharmaniaga Logistics Sdn Bhd** launched the use of **electric vehicles** for the delivery of medicines in several areas of the **Klang Valley**.



**Pharmaniaga Berhad** and **Persind Samudra Sdn Bhd** signed a Heads of Agreement to facilitate the implementation of **Pharmaniaga's** **Decarbonisation Programme** towards embracing the low carbon economy and greener practices.



**Pharmaniaga Berhad** signed a MoU with **JDMAS Commerce Sdn Bhd** to commercialise **Pharmaniaga's** over the counter (OTC) and subsequently pharmaceutical products in China through **JD.Com**.

**Cruzor & Xynoz** launched.

**Pharmaniaga LifeScience Sdn Bhd**, signed a Research Collaboration Agreement with **BioNet-Asia Co. Ltd.** of Thailand for the development of a 6-in-1 combination vaccine (Hexavalent vaccine) for children's healthcare, using **BioNet** formulation.